A year of design-driven transformation

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The momentum



"C" level buy-in



People



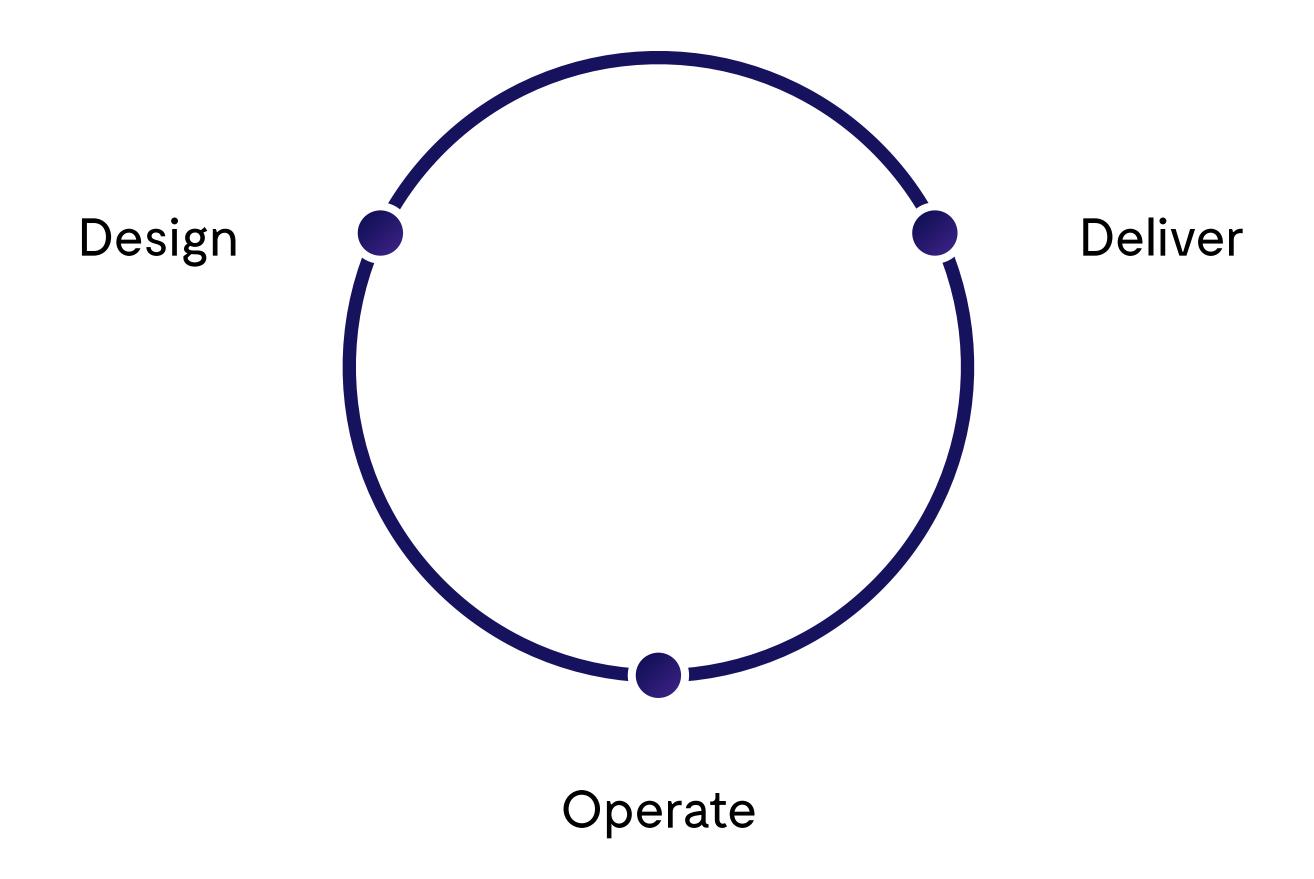
Competency

Once upon a time...

2018

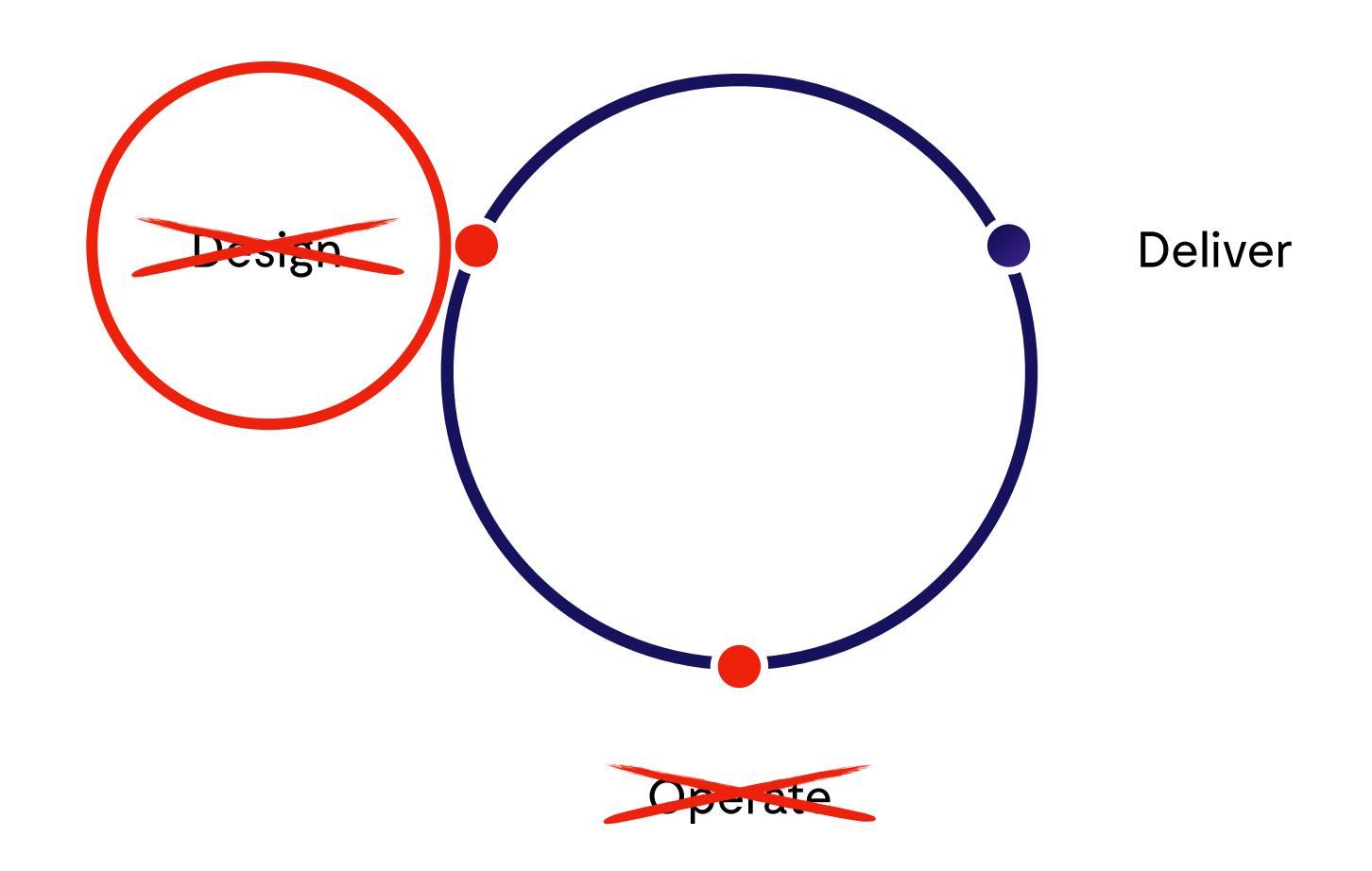


DDO



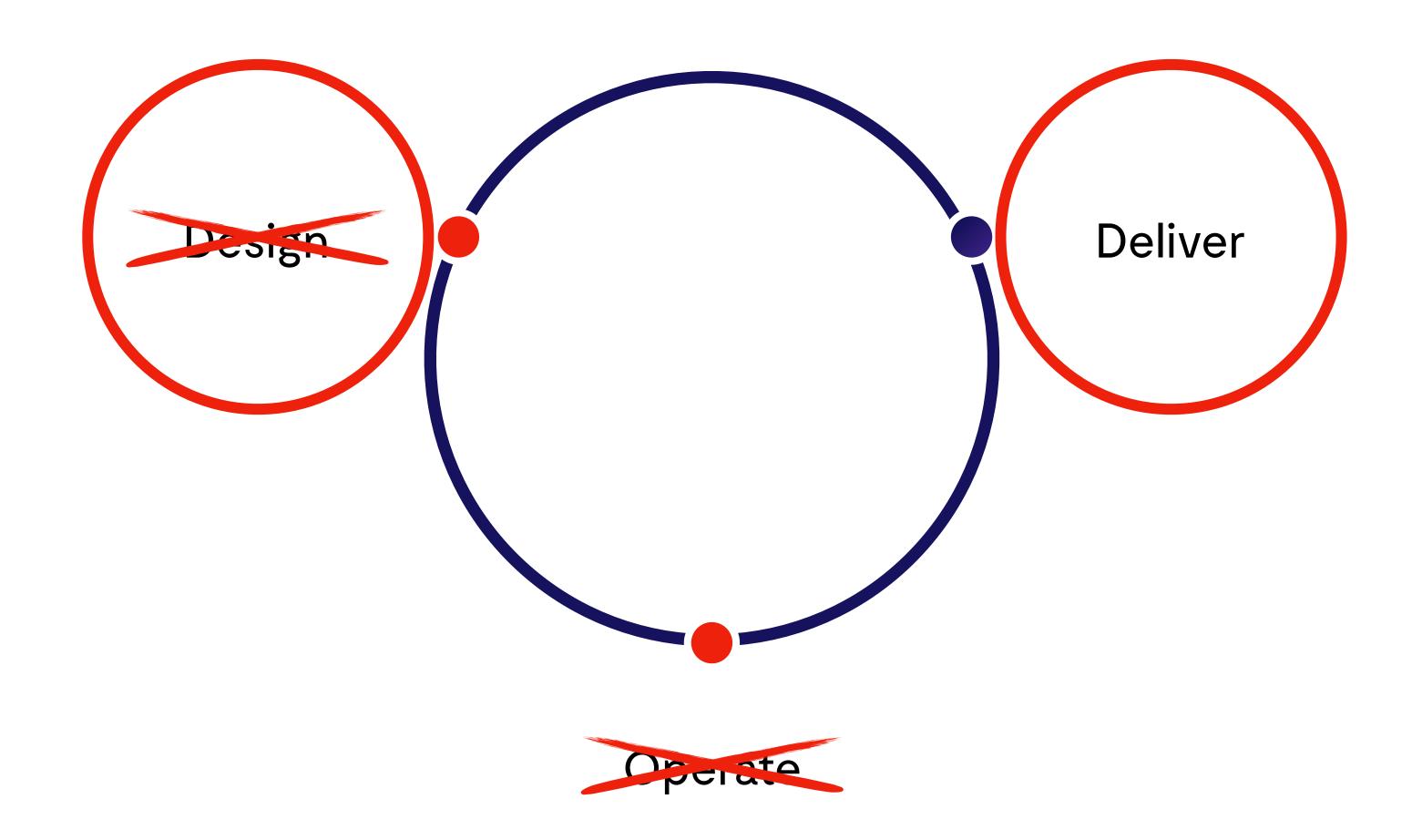


DDO @banks





DDO @banks



Let's Rock!



Dating Discover Team & operation Scaling We're here now



Dating

No team

Understand the pilot project

Guerrilla mode

Projects: 1



Fill the room

Use Design tools as a Trojan horse



Think big, start small.



Seth Godin



Dating

Discover

No team

3 Experts

Understand the project

Understand the Needs

Guerrilla

Self identification

Projects: 1

Projects: 2

Focus on making others successful

Forge alliances

Be honest with yourself



Dating Discover Team & operation

No team

Understand the project

Guerrilla

Projects: 1

3 Experts

Understand the Needs

Self identitation

Projects: 2

Core Team (6ppl)

Visibility

Operation

Projects: 5

Chemistry is the key

Growth = Success (and risk)



Dating Discover Team & operation Scaling

No team

Understand the project

Guerrilla

Projects: 1

3 Experts

Understand the Needs

Self identitation

Projects: 2

Core Team (6ppl)

Visibility

Operation - Processes

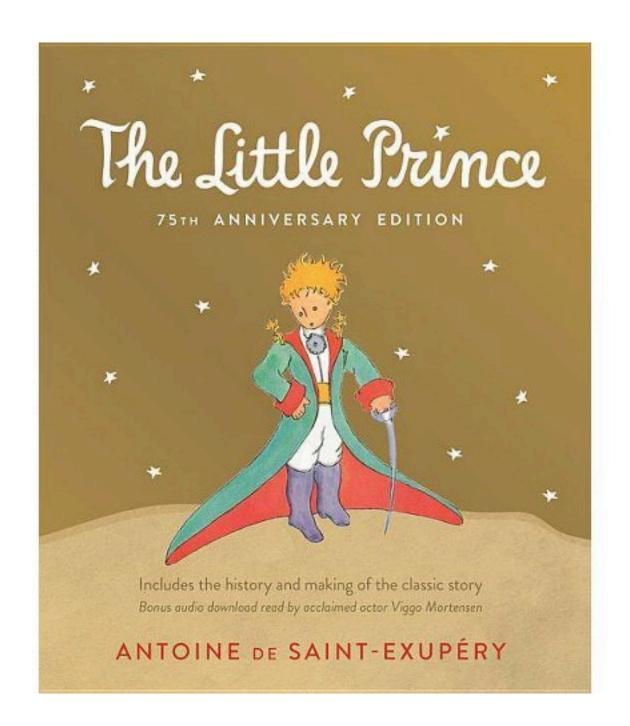
Projects: 5

Team (6ppl + Talent pool)

Need for design

Projects: 9

If you want to build a ship, don't drum up people to collect wood and don't assign them tasks and work, but rather teach them to long for the endless immensity of the sea.



Antoine de Saint-Exupery

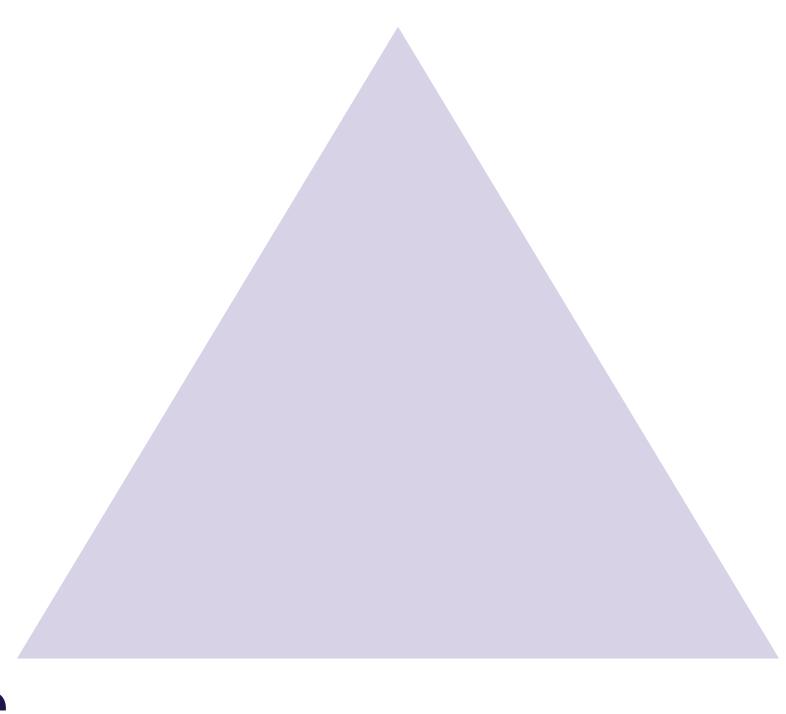
Facilitation is the key



Dating	Discover	Team & operation	Scaling	We're here now
No team	3 Experts	Core Team (6ppl)	Team (6ppl + Talent	CX Strategy
Understand the project	Understand the Needs	Visibility	pool)	
Guerrilla	Self identitation	Operation	Need for design	
Projects: 1	Projects: 2	Projects: 5	Processes	
			Projects: 9	



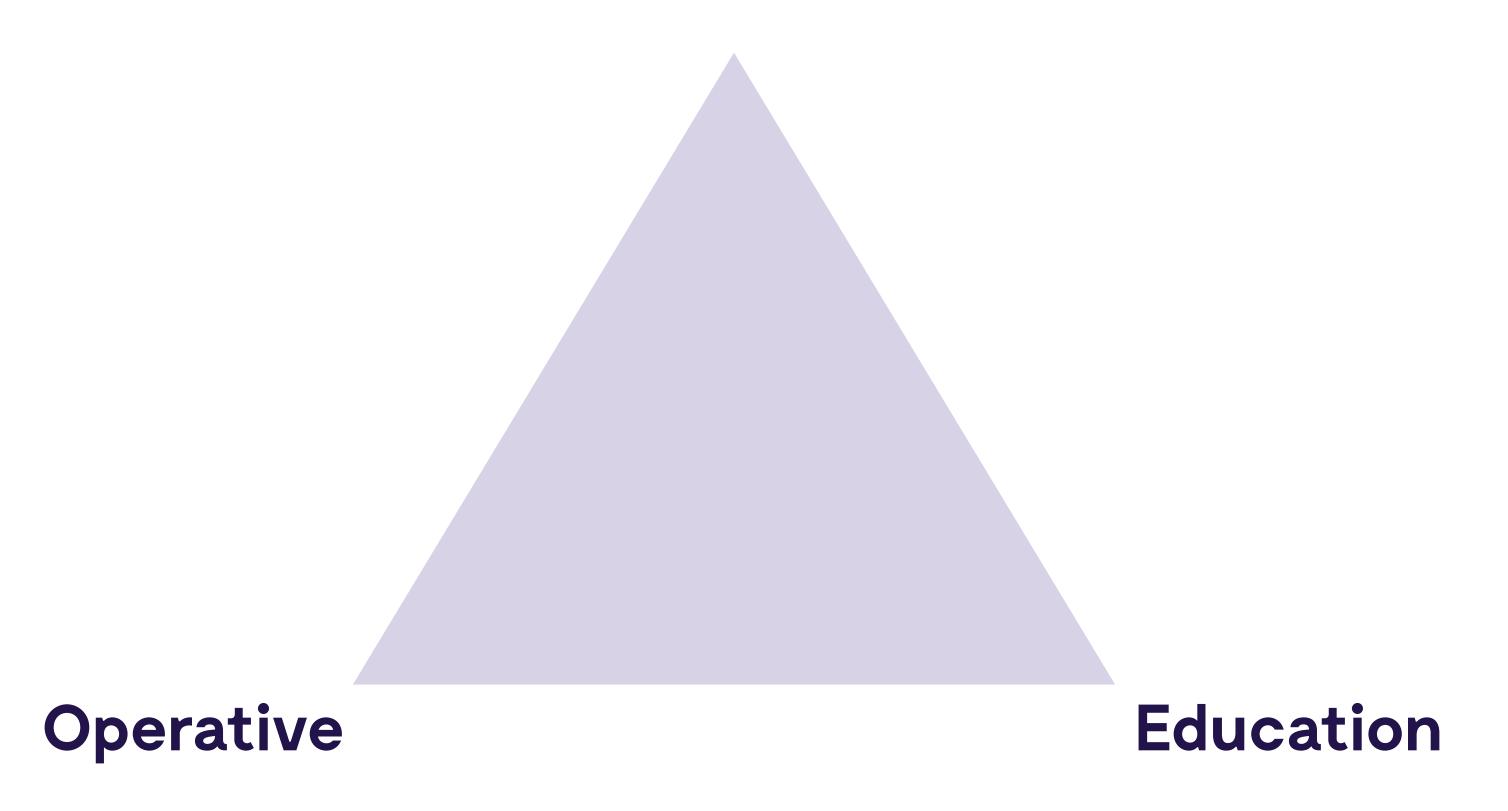
Scope



Operative

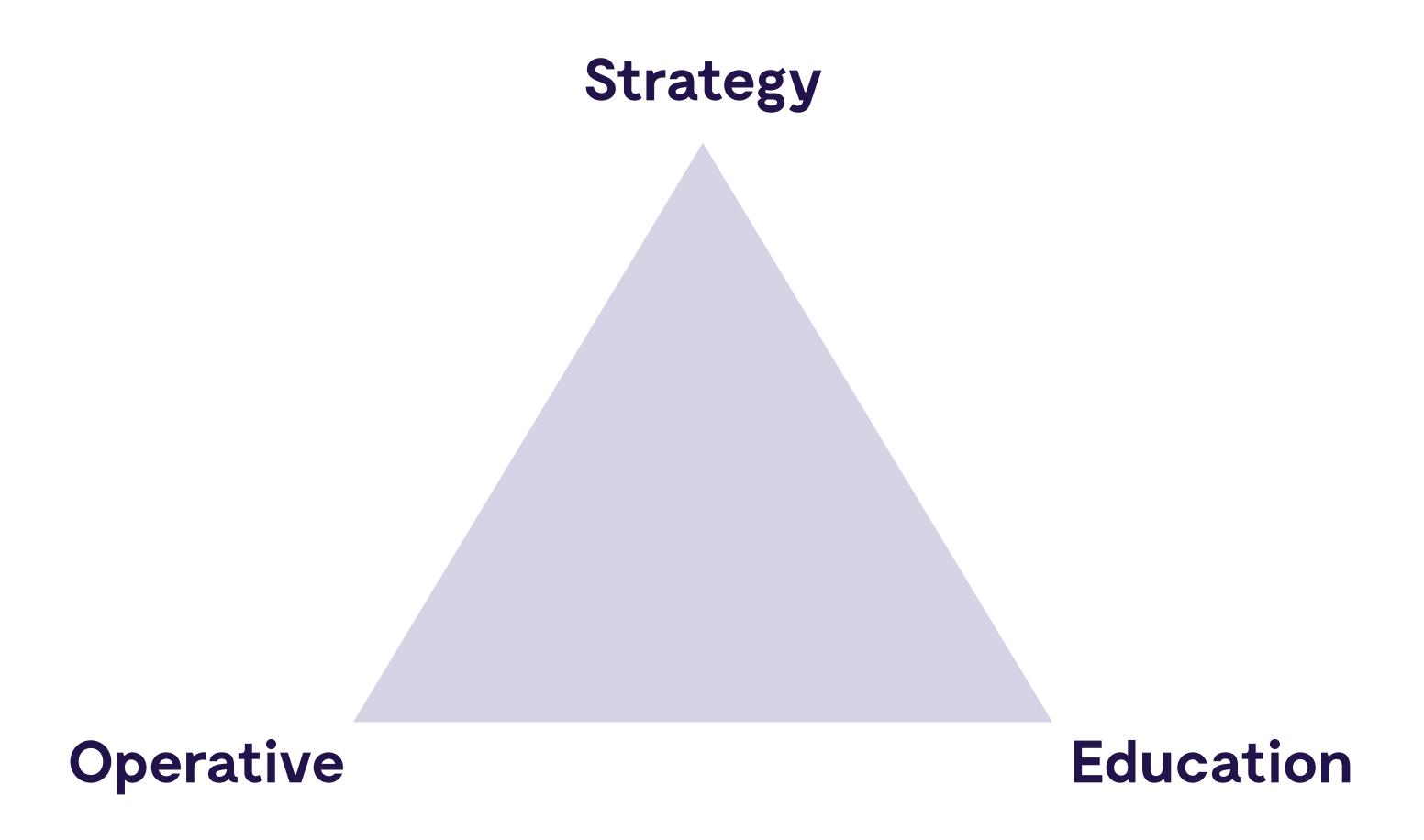


Scope





Scope





Customer Experience Strategy



Customer Experience Strategy

Customer Understanding

Measurement

Branding

Mindset

Internal processes

Nowadays...





Thank you!