

NB-IoT (Narrow Band Internet of Things)

Dr. Pete Gábor
Vodafone Hungary



1 Vodafone in IoT



Vodafone in IoT

1400

IoT
professionals

74m

IoT
connections

+44%

average data
usage

14.4 m

Connected
vehicles

17%

Average YoY
revenue growth

#1

Rated by
Industry
Analysts



We offer the right connectivity to suit customer requirements

2G/3G



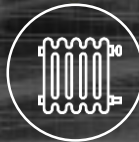
Smart Metering/Telematics

4G+5G



In-Car Entertainment/Video Surveillance

Satellite



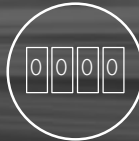
Global Shipping/Railways

Fixed



Utilities/Finance

LPWA



Smart Cities/Utilities



Vodafone's end-to-end IoT solution

Vodafone combines technical hardware expertise, managed connectivity and software applications to offer an end-to-end, single point of contact solution for IoT capacity

Hardware/device

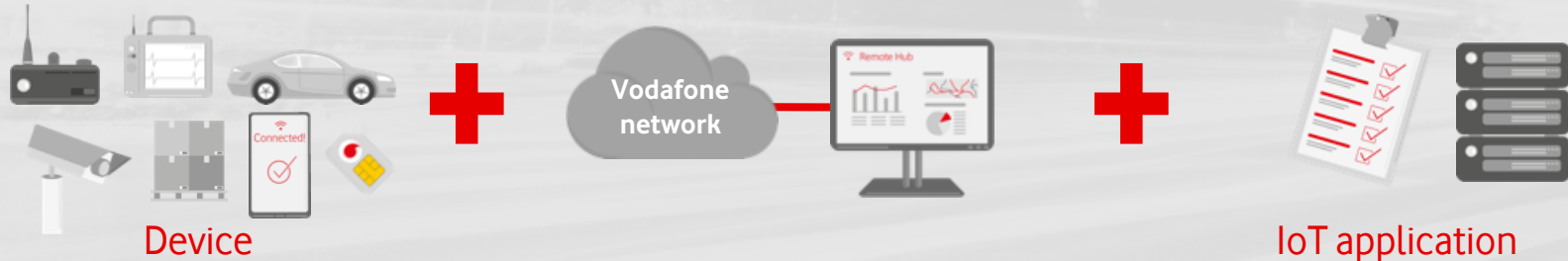
- Device and connectivity – bundled offering
- Partnerships with device vendors

Managed IoT connectivity service

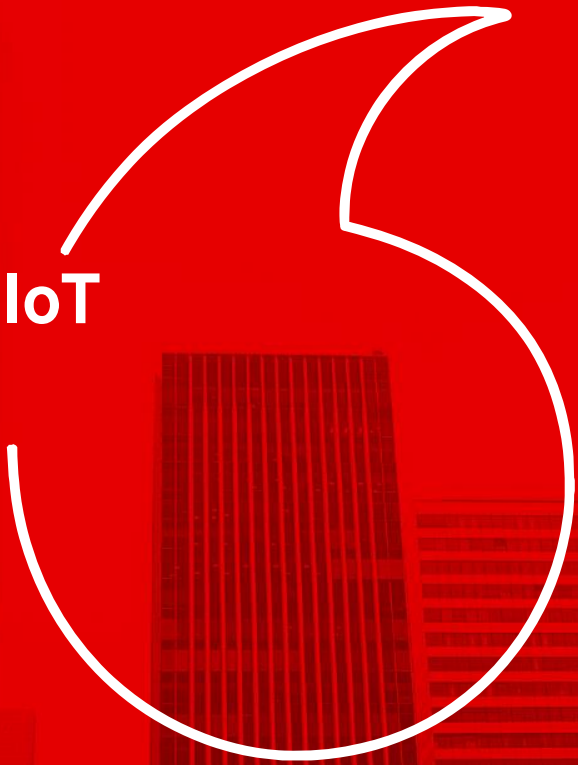
- Network
- Global SIM
- Logistics
- Global IoT platform
- SLAs
- Customer support

Applications

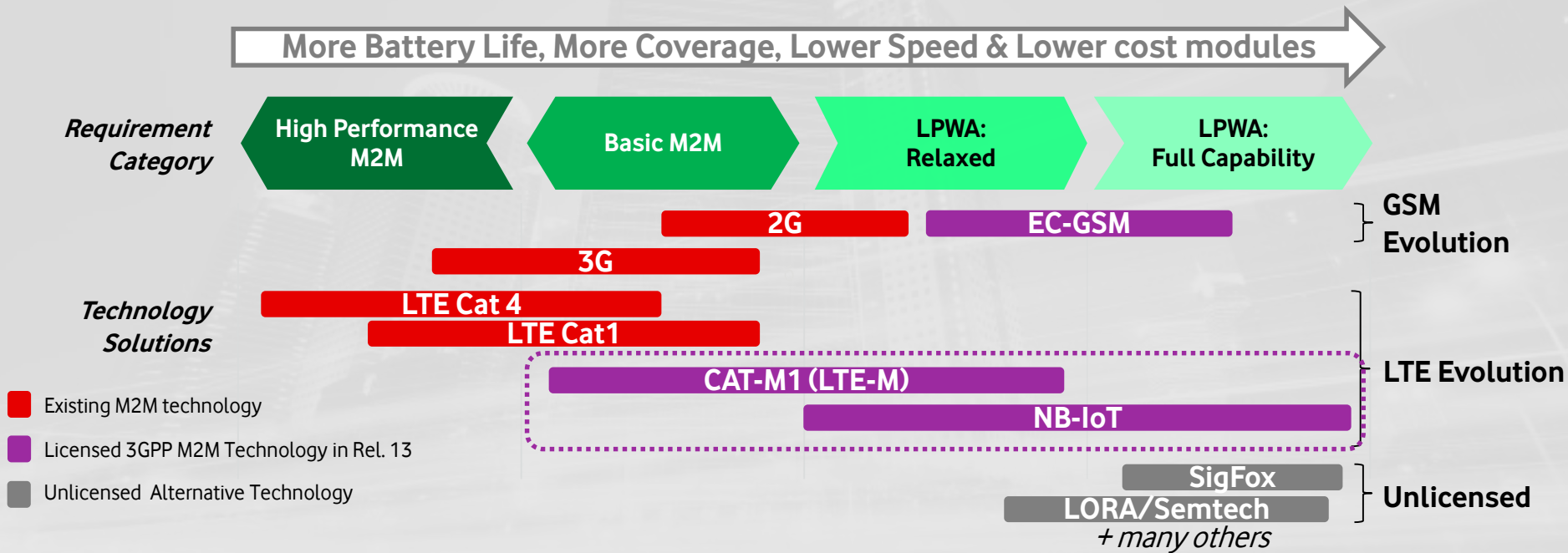
- Asset tracking
- Smart metering
- Telematics
- Fleet management
- Remote monitoring



2 NB-IoT



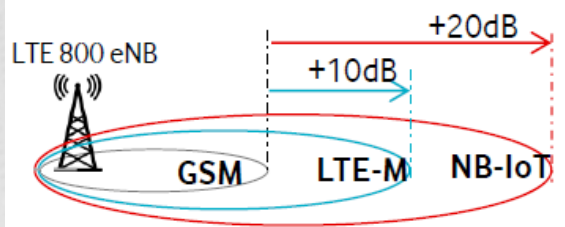
NB-IoT is one of the M2M/IoT technologies providing full LPWA (Low Power Wide Area (LPWA) network capabilities



2G will stay in service longer (at least 2025) – EC-GSM not favoured as requires very long term maintenance of 2G



Different M2M/IoT technologies including NB-IoT fulfill different requirements in terms of data rates, cost, battery life and coverage



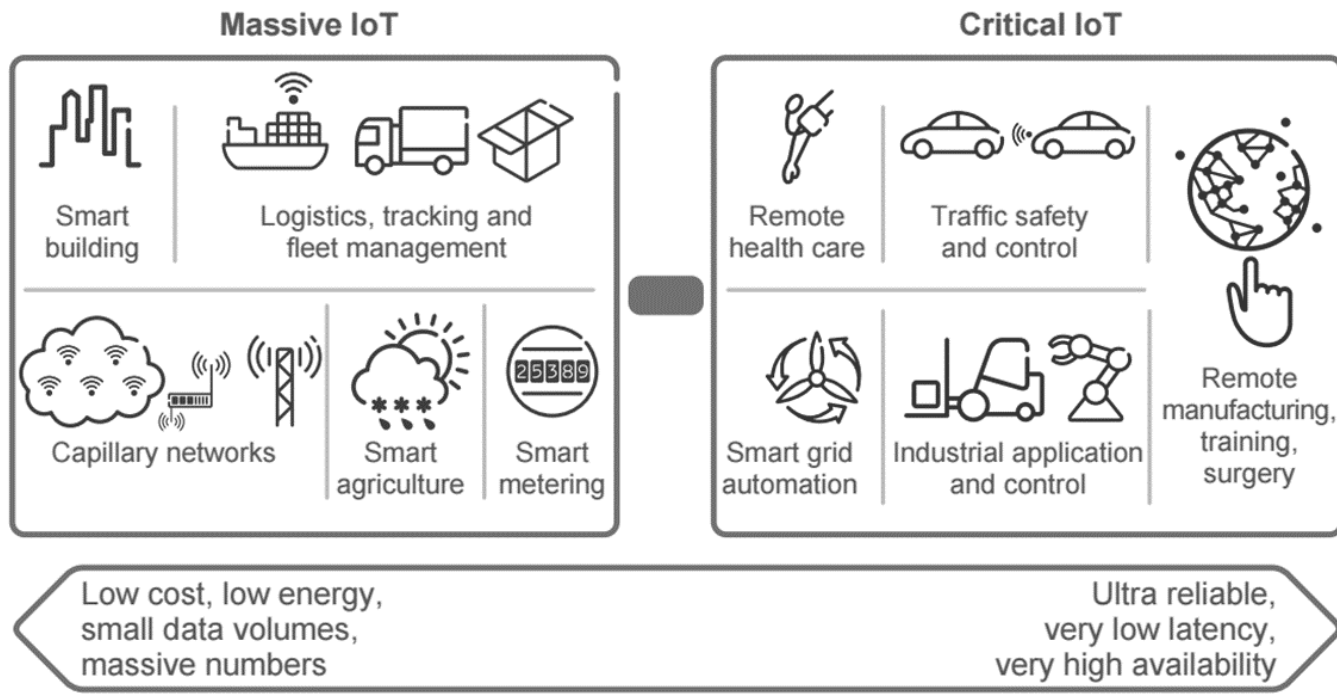
	High Perform. M2M	Basic M2M	LPWA: Relaxed	LPWA: Full Capability
	Cat 3/4	Cat 1	Cat M	NB-IoT
E2E Support	TODAY	TODAY	H1/2017	H1/2017
DL/UL Rates	150Mbps/50Mbps	10Mbps/ 5Mbps	75kbps	3 to 100kbps
Sector Capacity	>200k	>200k	>50k	>200k
Coverage	-4dB GSM	-4dB GSM	+11dB GSM	+20dB GSM
Battery	1 years today > 10 years from H2/2016*	1 years today > 10 years from H2/2016*	> 10 years	> 15 years
Module Cost	\$30-\$80 (today) < \$20-\$40 (2017)	~\$30 (today) \$15-\$20 (2017)	\$10-\$15 (2017)	\$6-\$10 (2017)
Network Upgrade	Supported Today	Supported Today	SW upgrade	SW upgrade
Security	High	High	High	High

7x larger
area
coverage

10x larger
area
coverage



Massive IoT and critical IoT have different requirements – NB-IoT (and CAT-M) enable massive IoT applications



Today's M2M technologies only partially address some key verticals limiting new IoT business opportunities



Gas metering

Large homogenous market measured in millions
Battery life and propagation is critical
Large number of potential meter manufacturers



Water metering

Large homogenous market measured in millions
Battery life and propagation is critical
Large number of potential meter manufacturers



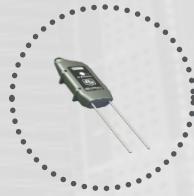
Liquid and pressurised fuels

Large homogenous market measured in millions
Asset is currently un-monitored & losses are high
Battery life is critical



Smart Bins

Growing market with good business case
Battery life and network coverage is critical
Complements our high end connected bins



Environmental Monitoring

Latent market waiting for a low power solution
Battery life and network coverage is critical
Fragmented channel to market in low volumes



Smoke and fire alarms

Massive market measured in hundreds of millions
Battery life and ability to test device is critical
High volume B2C play



Parking monitoring

Market measured in hundreds of thousands
Battery life and low install cost are critical
Low data throughput



Alarms and event detectors

Market measured in hundreds of thousands
Battery life is ultra critical
Very low data throughput on check and trigger



NB-IoT: A Global Network

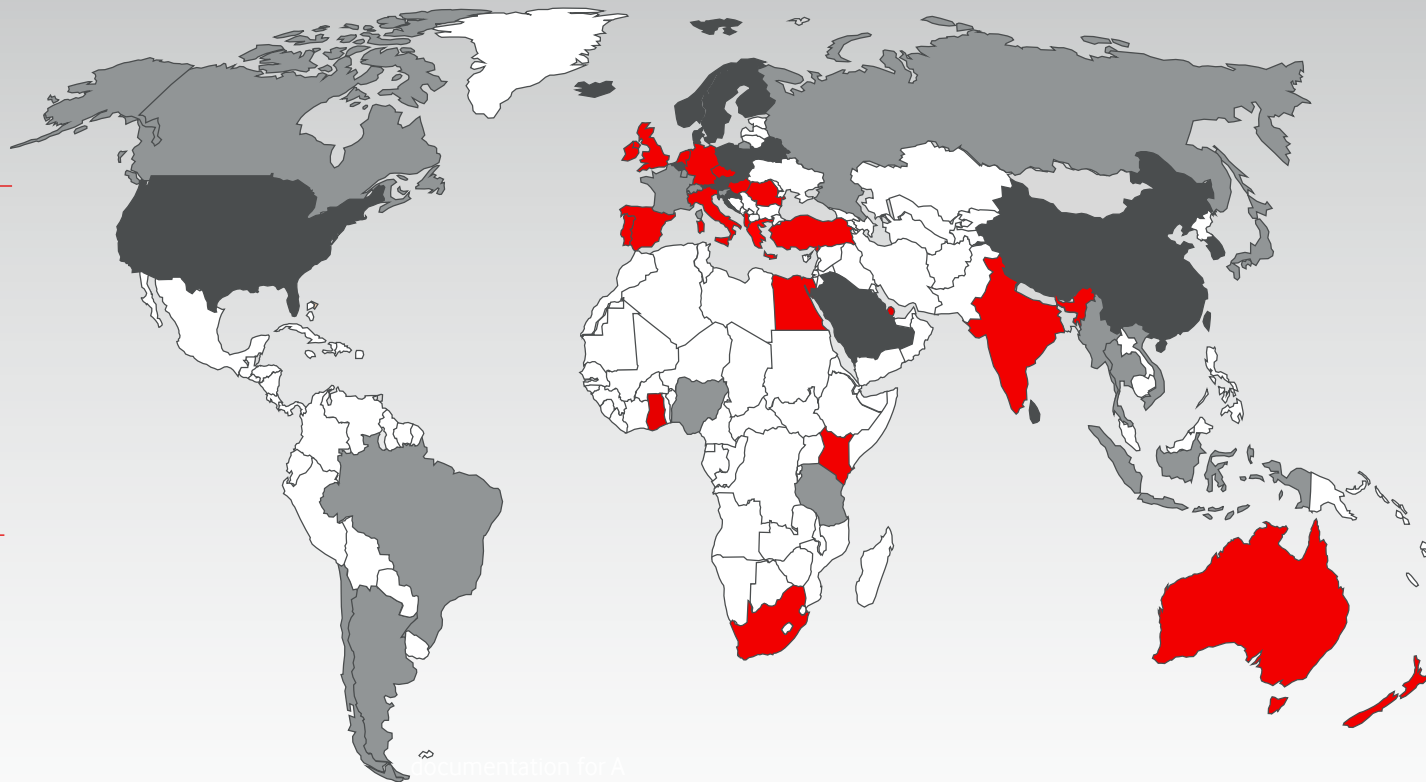
- Vodafone
- Other network providers – NB-IoT launched
- Other network providers – NB-IoT on the roadmap

Launched

Spain	Turkey*
Ireland	Czech Republic
Italy	South Africa*
Australia	Germany
Netherlands	Greece

2018

Romania	United Kingdom
Portugal	Hungary
New Zealand	India*



Documentation for A

* Local SIM only



NB-IoT support continues to grow



3 Projects



NB-IoT Smart Parking - Proof of Concept - Hungary



NB-IoT Parking in the 5th district, **Budapest**



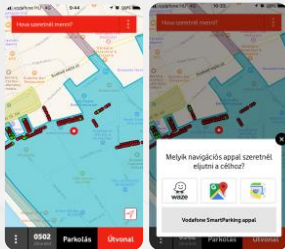
205 on-street, flush-mounted **parking sensors**



End-user **application**

Functions:

- Shows free/occupied parking spots
- Navigates to destination
- Starts parking transaction



Identifies whether parking spot is free or not

Each contains:

- SIM
- NB-IoT module
- battery
- magnetometer
- antenna
- microcontroller

Lives up to 5+ years



IoT **platform**

Functions:

- Operations & maintenance
- Preset dashboards
- Unique reports



NB IoT Oil Well Monitoring - Proof of Concept – Romania

Remote monitor oil extraction for pumping stations located in hard-to-reach areas



- Manufactured end device using NB-IoT chipsets
- Perform end2end NB-IoT connectivity tests
- Device management dashboards
- Integrate with existing customer interface (Nagios) for monitoring
- Next steps: Analysis of covering 500 extraction wells

Vodafone Solution: Remote monitor oil extraction over NB-IoT technology

Oil Company premise



**NB IoT Device
(Topex)**

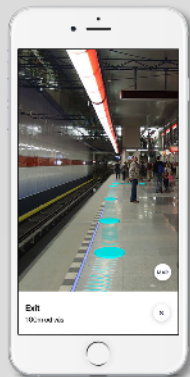


**NB-IoT Network
upgrade**

**Vodafone
NB-IoT Core**

**XSPOQ
portal**

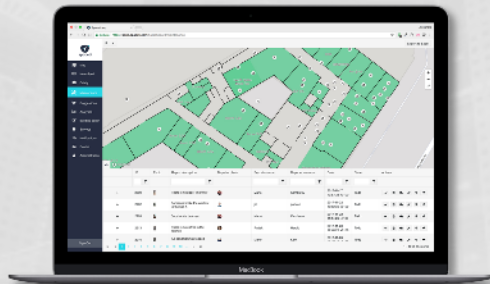
NB IoT Smart Building - Proof of Concept – Czech Republic



Mobile app



Sensor (smart stone)



Cloud and dashboards

WHO THEY ARE ?

- Partner is a technology start-up in mature phase which is taking care about well-being of people inside buildings.

WHAT THEY DO ?

- Offers simple solution for building owners and landlords.
- Solution consist of 3 simple areas : HW (smart stone with NB-IoT SIM card), mobile app and web dashboard.
- This ecosystem can measure/monitor a complex buildings incl. indoor parking places which transform building into "living organism".



Room and parking
reservation



Analysis of building
occupancy



Danger and emergency
alerts



Localization and navigation
inside the buildings



NB IoT Smart Building - Proof of Concept – Czech Republic



Sensors / Smart meters



Cloud and dashboards



Mobile app

WHO THEY ARE ?

- Partner is manufacturer of electronic equipment for residential and industrial automation. Branches in 16 countries, production and development in CZ.

WHAT THEY DO ?

- Offers various solutions of smart meters and smart detectors and alarms:
 - Flood detector
 - Smoke detector
 - Air quality sensor
 - Temperature monitoring etc.
- Complex solution consist of 3 simple areas : HW (sensor or smart meter with NB-IoT SIM card), mobile app and web dashboard.



Remote reading of meters without visiting the place



On-going overview of consumption and control of energy expenditure



Online water and smoke detection, air quality monitoring



Danger and emergency alerts

